

10 - 11 March 2015
Grand Hyatt Doha

Conference Partner



In Association With



QATAR PROJECTS MEED

Providing clarity and assurance in Qatar's projects
market to progress investment opportunities

www.qatarprojectsconference.com #MEEDQatar

DEFINING OPPORTUNITY

Featuring 2 focused streams:

- **Stream A:** RISK AND CONTRACTUAL PROTECTIONS
- **Stream B:** PROJECT MANAGEMENT AND PLANNING

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Message from Edmund O'Sullivan

Welcome to the MEED Qatar Projects 2015 Conference, the event you can't afford to miss next year! We are now at the start of an era which will see a series of massive construction contracts being awarded across Qatar's infrastructure, transport, energy and utilities sectors.

Qatar is the Middle East's most highly-rated economy and is expected to be the fastest growing Middle Eastern economy in the years to 2020 (Source: QNB Economic Insight September 2014). The country plans to invest \$200bn in essential infrastructure in the next 10 years (Source: MEED Projects) and is preparing to host the hugely anticipated FIFA World Cup Finals in 2022.

Qatar also recently opened the world's finest new aviation hub: Hamad International Airport, and is building the most extensive urban railway network of our times. All of these developments and activities will make Qatar the world's most dynamic and attractive GCC economy and one of the most buoyant on earth.

The Qatar Projects 2015 Conference will discuss critical issues and solutions required to deliver capital projects within the Qatar National Vision 2030. To ensure you are privy to the most recent project announcements as well as exclusive networking opportunities with Qatar's government and public authorities, Qatar Projects 2015 will cover relevant existing and future projects, challenges, strategies and regulations related to the infrastructure, transport, energy and utilities sectors in Qatar.

The MEED team is working with key Qatar government and public sector stakeholders and we are delighted to invite you to join us at the Qatar Projects 2015 Conference to learn how you can participate in one of the greatest business opportunities of our times.

Yours sincerely,
Edmund O'Sullivan
Chairman, MEED Events

About the Event

Launched 12 years ago, the Qatar Projects Conference has grown to be the largest and most significant annual meeting for key stakeholders and international service providers looking to do business in Qatar. Building on the success of the 2014 conference and following extensive research, 2015 will address project opportunities and challenges faced when doing business in Qatar in the oil and gas, power and water, construction and infrastructure industries. This two day conference presents itself as the perfect meeting place for businesses operating or looking to expand in Qatar.

Benefits of Attending

- Gain clarity on the **current status of Qatar's live programs** and **existing opportunities** presented by the U.S.\$ 200 billion projects market
- Discover what prospects **Qatar has to offer** beyond the major WC22, Qatar Rail, Metro and Ashghal programmes with clear execution plans and timelines
- **Stay ahead of the competition by gaining insight** into construction costs, labour challenges, how to access materials and better planning and coordination of projects
- Understand how **Qatar's foreign labour policy and initiatives** will help attract an international workforce to your organisation
- Learn the latest **strategies for adapting to Qatar's diversified economy** by repositioning yourself in other parts of the value chain, associated services and ultimately carving your own niche in the market
- **Develop meaningful relationships and enjoy face-time with the prominent stakeholders across Qatar's private and public sector** Ashghal, QRail, Shell Qatar, Supreme Council of Health, Qatar Foundation and Qatari Diar etc. who are responsible for driving the country's multibillion dollar projects



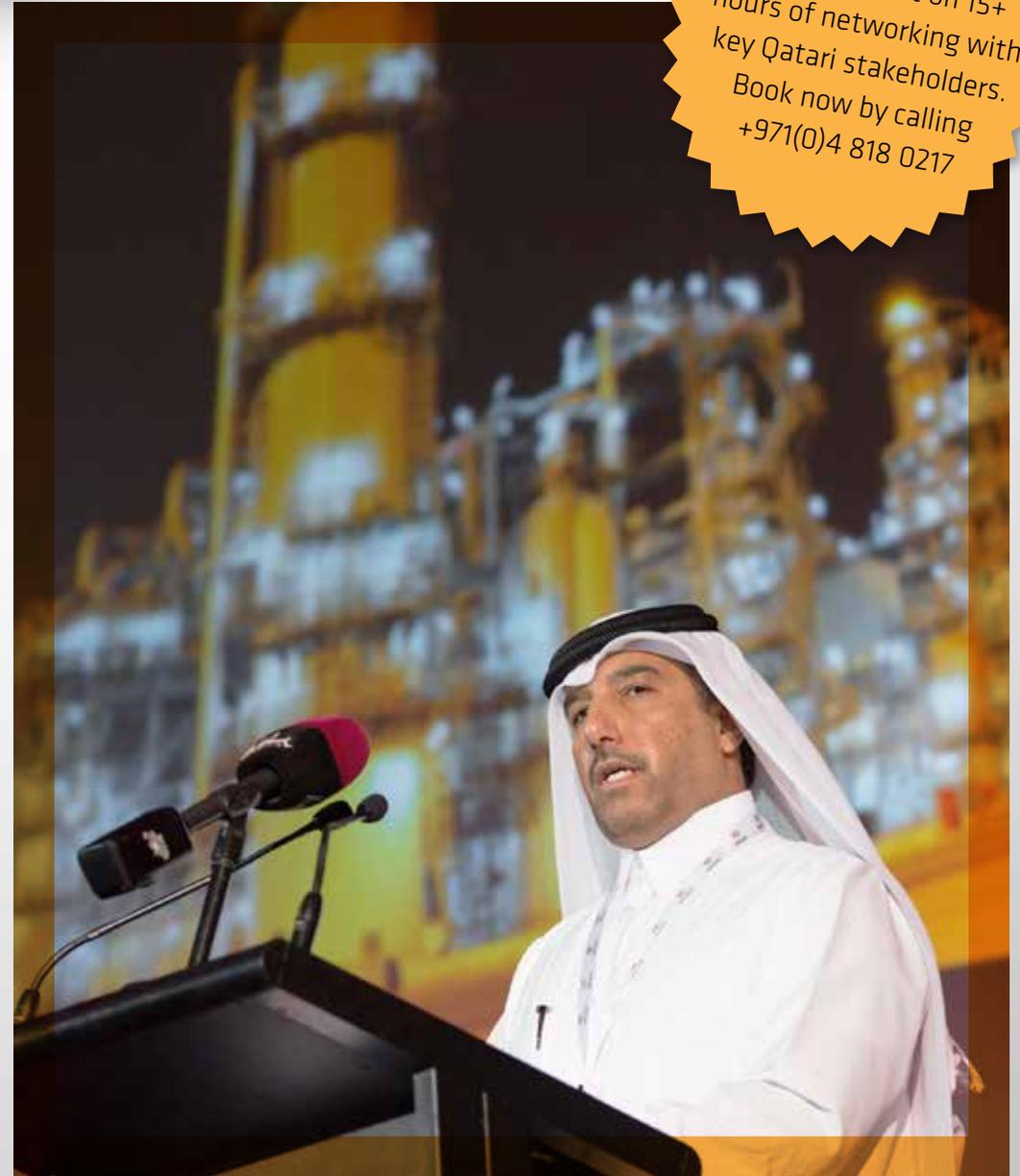
BECOME ONE OF OUR QATAR PROJECTS ALUMNI

Your unique opportunity to join the Qatar Projects

conference. Last year we launched the Qatar Projects Alumni Club. All past Qatar Projects attendees are eligible to be a part of the Alumni Club and can enjoy the membership benefits listed below. This year 5 delegates will be inducted into an invitation only club and exclusive gathering of Qatar leaders and project stakeholders. Book your place at the conference before 13 January to enter the ballot to join the club. The selected 2015 inductees will be contacted directly.

QATAR PROJECTS ALUMNI BENEFITS:

- **Pre-reserved Alumni seating for all conference sessions** (early arrival is advised)
- **Preferential rates at the Grand Hyatt Hotel** where the conference is being held
- **Dedicated registration desk** to ensure smooth arrival at the conference
- **Access to 30 hours of unrivalled conference sessions** in our main programme: hear keynote presentations from leading industry players, participate in afternoon breakout sessions, case studies and interactive workshops
- **Access to exhibition floor featuring sponsor and exhibitors** showcasing cutting edge technologies and critical solutions
- **Receive all past presentations and summarised Qatar project market report** featuring highlights and key findings during the conference



Don't miss out on 15+ hours of networking with key Qatari stakeholders. Book now by calling +971(0)4 818 0217



For more information on the Qatar Projects Alumni Club and to become a member email meedevents@meed.com

EXCITING HIGHLIGHTS:

WHAT'S NEW AND WHAT'S BACK BY POPULAR DEMAND!



NEW! **Streamed session on Risk and Contractual Protection:** Learn how to manage risks, mitigate disputes and the insurance and liability within Qatari law



NEW! **Streamed session on Project Management and Planning:** Industry experts discuss planning and coordination of projects using the most recent project management strategies

NEW! **Public Works Authority "Ashghal" hosted Session:** Listen to Ashghal revealing, updates and future project opportunities of the Inner Doha Re-sewerage Implementation Strategy (IDRIS) and Qatar's Expressway Programme, followed by a panel session with main Qatari contractors



NEW! **Healthcare panel: John Lambert-Smith, Executive Director of Health Facilities Planning and Design at Hamad Medical Corporation and Arch. Awn Jalal Sharif, Manager of Healthcare Facility Planning at the Supreme Council of Health** will address Qatar's integrated healthcare grand challenges and future project opportunities

NEW! **Numerous exclusive keynote presentations from main Qatari stakeholders including:**

- H.E. Sheikh Abdulla Saoud al-Thani, Governor, **Qatar Central Bank**
- Rashid Bin Ali Al Mansouri, CEO, **Qatar Stock Exchange**
- Rob Sherwin, Deputy Country Chairman and General Manager of Corporate Affairs, **Qatar Shell**
- Remy Rowhani, Director General, **Qatar Chamber of Commerce & Industry**
- Dr. Mohamed Khaleel, Executive Director, **Qatar Environment and Energy Research Institute (QEERI)**
- Dr Yousef Alhorr, Founder and Chairman, **Gulf Organization for Research and Development (GORD)**
- Eng. Ahmad Abdulla Al-Abdulla, GCEO, **Barwa**
- **Confirmed Senior Speakers from the Public Works Authority "Ashghal"**
- **Confirmed Senior Speaker from the Supreme Committee for Delivery and Legacy**



BACK! **Project visibility sessions:** Speakers delivering critical facts on new capital projects to be tendered in 2015 and the procurement and development strategies for the private sector



NEW! **Discussing plenary sessions on meeting Qatar's environmental and sustainable promises:** Detailed sessions dedicated to the challenges associated to environmental regulations and sustainability in Qatar.



BACK! **Finance panel discussion:** Contractor financing, syndications, lending environment and addressing concerns of including alternative banking arrangements through the capital markets and sukuk



NEW! **Extended One-to-One Networking Sessions:** Benefit from even more time dedicated solely to networking by attending the conference social reception, networking lunch and gala dinner PLUS structured networking sessions built into the agenda.



Don't miss out on 15+ hours of networking with key Qatari stakeholders. Book now by calling +971(0)4 818 0217



THE QATAR PROJECTS 2015 ADVISORY BOARD MEMBERS:



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Public Relations and
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Mohsin Mujtaba,
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Mujtaba Hamidy, Senior
Infrastructure Engineer,
**Ministry of Municipality
and Urban Planning**



Elias Chedid,
Chief Operations Officer,
SEIB



Awn Jalal Sharif,
Manager, Health Care
Facility Planning,
Supreme Council of Health



Rupert Booth,
Chief Economist,
Fgould



Torsten Spiller,
Logistics Department,
QRail



Omar Al-Ayash,
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ASTAD



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Head Infra & Buildings,
**Larsen & Turbo
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AECOM



David Husen, Regional
Business Development lead
for industrial water, **CH2M Hill**



Steven Miller, Senior
Vice President – Business
Development, **Shapoorji
Pallonji International FZE**



Imad Kamil, Business
Development Director –
Qatar, **Hill International**



Kerry Morris,
Corporate Communications
Specialist,
Maersk Oil Qatar



Saleh A. Mubarak,
Associate Professor,
Qatar University (QU)



Samer Al-Ayash
MEP Coordinator / Project
Manager
Global Survey – Qatar



Waleed Kamal, Country
Manager, **Pitchmastic PmB
International**



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Qatar's industry leaders.
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for more information
on how you can participate

CONFIRMED SPEAKERS



H.E. Sheikh Abdulla Saoud al-Thani, Governor, **Qatar Central Bank**



Rashid Bin Ali Al Mansouri, Chief Executive Officer, **Qatar Stock Exchange**



HE Sheikh Nasser bin Abdulrahman bin Nasser Al Thani, Chairman, **Daruna**



Eng. Ahmad Abdulla Al-Abdulla, GCEO, **Barwa**



Rob Sherwin, Deputy Country Chairman and General Manager of Corporate Affairs, **Qatar Shell**



Dr Yousef Alhorr, Founder and Chairman, **Gulf Organization for Research and Development (GORD)**



Ahmed Nassar Al Kowski, Logistics Director, **Qatar Rail**



Dr. Joseph LeBaron, Former U.S. Ambassador to Qatar and Vice Chairman, **Daruna**



Remy Rowhani, Director General, **Qatar Chamber of Commerce & Industry**



Craig Cowie, Head of Real Estate Investment & Advisory, **Qatar Invest**



Abdulsattar Alrashid, CEO, **Qatar Electricity & Water Company**



John Lambert-Smith, Executive Director, Health Facilities Planning & Design, **Hamad Medical Corporation**



Awn Jalal Sharif, Manager of the Health Care Facility Planning, Health Planning and Assessment Department, **Supreme Council of Health**



Steven W. Miller, FAIA, RIBA, Senior Vice President – Business Development, **Shapoorji Pallonji International FZE**



Mark Wiedchold, Dean and CEO, **Texas A&M University at Qatar**



Edward James, Director of Projects Analysis, **MEED Projects**



Abdulhameed Al-Jaber, Commercial Manager Al Karaana Project, **Shell Qatar**



Dr Mahmoud Ali Darwish, Principal Investigator, **Qatar Environment and Energy Research Institute (QEERI)**



Eng. Ahmed Nasser Mubarak Al Naser, Director of Technical Affairs, **Qatar General Electricity & Water Corporation (KAHRAMAA)**



Ahmad Jassim Al Jolo, Chairman, **Qatar Society of Engineers**



Dr. Saleh Mubarak, Professor, Civil Engineering, **Qatar University**



Amer Alshamary, Economic Development Advisor - Minister Office Department, **Ministry of Economy and Commerce**



Dr. Alex Amato, Director of Sustainability, **Qatar Green Building Council**



Dr. Anna Gritching Solder, Assistant Professor, Dept. of Architecture and Urban Planning, **Qatar University**



Dr. BAssim Halaby, Executive Management & CEO, **Benchmark International**



David Daeho Lee, General Manager, **GS E&C**



Imran Malik, Senior Vice President, Project Management **Institute (PMI) Arabian Gulf Chapter**



Dr. Mohamed Khaleel, Executive Director, **Qatar Environment and Energy Research Institute (QEERI)**



Edmund O'Sullivan, Chairman, **MEED Events**



Confirmed Senior Speakers from the Public Works Authority "Ashghal"



Mahdjouba BELAIFA, Acting Head Energy and Gas Market Analysis Department, **Gas Exporting Countries Forum (GECF)**



Confirmed Senior Representatives from Qatari Diar

"Qatar Projects Conference proved again the place to be to get a good overview on Qatar's upcoming mega-projects"

Jan Schoenig, Siemens



08.00 Registration and morning coffee

08.50 Welcome address from the Conference Chairman
Edmund O'Sullivan, Chairman, MEED Events

OPENING KEYNOTES: MACROECONOMIC VIEW AND IMPLICATIONS ON QATAR'S PROJECT MARKET

09.00 **KEYNOTE 1: Sharing the latest developments in the National Development Strategy 2011-2016**

- Highlighting the opportunities that government spending offers the energy and non-energy projects market
- Discussing which market sectors are being prioritized and why Qatar is a project market worth investing in
- Identifying priority sectors in 2015/2016: how do you tap into these opportunities?

09.10 **KEYNOTE 2: The role of Non-Governmental Organizations (NGOs) in reinforcing education, healthcare and infrastructure projects to build a better society for the future**

- Developing and operating existing infrastructure in Qatar
- Supporting innovation, demonstration and pilot projects
- Facilitating communication and providing technical assistance and training
- Monitoring research and evaluating results

Confirmed speaker from a leading Qatari NGO

09.20 **KEYNOTE 3: Latest developments and initiatives by the Qatar Central Bank towards achieving Qatar National Vision 2030**

- An economic update on the health of the Qatari economy and its impact on Qatar's financing requirements
- The positive implications on investment following the new Emerging market status

H.E. Sheikh Abdulla Saoud al-Thani, Governor, Qatar Central Bank

09.30 **KEYNOTE 4: Highlighting BARWA's main projects and future opportunities and its contribution in the development of Qatar**

Eng. Ahmad Abdulla Al-Abdulla, GCEO, Barwa

09.40 **KEYNOTE 5: Qatar Stock Exchange's strategy to introduce liquidity to the Qatari market and increase investment opportunities in the country**

Rashid Bin Ali Al Mansouri, CEO, Qatar Stock Exchange

09.50 **Financing panel: Evaluating the existing funding options for contractors to finance Qatar's mega project programme**

- Discussing opportunities for international banks to fund Qatar's mega projects: What are the incentives for international banks?
- What kind of robust schemes and structures, are banks creating for contractor financing ?
- Deliberating key lending criteria employed by banks with regards financing Qatar mega projects
- Alternative banking arrangements through capital markets and sukuks
- Contractors' concerns on acquiring cash flow for the project life cycle

Panelist include:

Craig Cowie, Head of Real Estate Investment & Advisory, Qatar Invest

10.20 **KEYNOTE 6: Introducing TFAWOQ: A successful partnership between Qatar Shell, Qatar Petroleum and Hamad Bin Khalifa University**

- Developing the competencies of project management professionals to deliver Qatar's extraordinary capital investment projects, in support of the Qatar National Vision 2030

Rob Sherwin, Deputy Country Chairman and General Manager of Corporate Affairs, Qatar Shell

10.30 **KEYNOTE 7: Highlighting the most recent power and water projects in the Qatar Electricity and Water Company (QEWC)**

Abdulsattar Al Rashid, CEO, Qatar Electricity & Water Company (QEWC)

10.40 **KEYNOTE 8: Explaining Qatar Environment and Energy Research Institute's (QEERI's) progress on the Energy and Water Security Grand Challenges**

Dr. Mohamed Khaleel, Executive Director, Qatar Environment and Energy Research Institute (QEERI)

10.50 **KEYNOTE 9: Driving sustainability in Qatar's mega projects from 2014 to 2022 and the adaptation of the Global Sustainability Assessment System GSAS**

- Sharing recent updates on Qatar Green Construction Standards
- Explaining the Legacy Projects Adaptation of GSAS Sustainability Norms in Qatar

- Statistics and Market Forecast: Green Buildings in Qatar
- Green Construction Materials Standards: New Trends in Qatar and Beyond

Dr Yousef Alhorr, Founder and Chairman, Gulf Organization for Research and Development (GORD)

11.00 **KEYNOTE 10: The role of Qatar Chamber of Commerce and Industry in contributing to Qatar National Vision 2030: Upcoming business opportunities and support initiatives for the country's private sector**

- Overview of the business opportunities in Qatar
- The Chamber's role in meeting the needs of the international community and the country's private sector
- Current and upcoming support initiatives

Remy Rowhani, Director General, Qatar Chamber of Commerce & Industry

11.10 COFFEE AND NETWORKING BREAK

11.40 **Sharing the status of the live and future stadia and sporting venues and the opportunities they still represent**

- Discussing the achievements to date and lessons learnt
- Detailing the scope of the remaining projects and their timelines: What are the required resources to complete these projects?

Confirmed Senior Representative, Supreme Committee for Delivery and Legacy

12.10 **Healthcare Panel: Addressing Qatar's Integrated Healthcare Grand Challenges and future projects opportunities**

- An Update on recent healthcare facilities and infrastructure in Qatar to achieve the National Healthcare strategy objectives
- Effective planning and design strategies to enhance health facilities in Qatar
- Latest briefing on Qatar's Healthcare Facilities Master plan and associated projects

Panelist include:

John Lambert-Smith, Executive Director, Health Facilities Planning & Design, Hamad Medical Corporation
Awn Jalal Sharif, Manager of the Health Care Facility Planning, Health Planning and Assessment Department, Supreme Council of Health

Confirmed Senior Representative:
Senior representative, Primary Healthcare Cooperation



LABOUR AND RECRUITMENT

- 12.50** **HARDTALK ON LABOUR CHALLENGES:**
Opening session: LABOUR IN QATAR: Challenges and Opportunities for the Private Sector
Dr. Joseph LeBaron, former U.S. Ambassador to Qatar and Vice Chairman, Daruna

Panel Discussion:

- Hiring, Housing, Feeding and Operating and Paying under new regulations in Qatar**
- A review of private sector responsibilities associated with labour in Qatar
 - The strategic and operational direction of the Government of Qatar on labour issues, including Vision 2030
 - Private sector compliance with the Qatari Government's regulations and policies on labour
 - Large Project Execution: coming in on time and on budget – the labour factor

- 13.30** **Case study: The relevance of the Migrant Worker Housing projects and future affordable facilities**
- Understanding the relevance of time versus cost in low cost housing projects: How do you maximize ROI?
 - Best practices and benchmarking construction models for migrant worker housing projects
 - Explaining the importance and examples of convertibility in projects
- Steven W. Miller, FAIA, RIBA, Senior Vice President – Business Development, Shapoorji Pallonji International FZE*

- 14.00** **Sharing the Qatar Foundation Certified Compliant Worker Villages project - DARUNA Development**
- Announcing the first certified compliant design conforming to the Qatar Foundation Mandatory Standards for migrant workers
 - Full turnkey services for up to 132,000 workers, being built in 4,000 worker village phases
 - Private sector funded, designed, build, owned & operated
- HE Sheikh Nasser bin Abdulrahman bin Nasser Al Thani, Chairman, Daruna.*

- 14.30** **NETWORKING LUNCH BREAK**

Stream A: RISKS AND CONTRACTUAL PROTECTIONS

- 15.30** **Managing risk and mitigating disputes through well-constructed contracts**
- Understanding what a well drafted contract needs to include: which details matter?
 - Mitigating the risk against disputes using the liability clause in contracts to better protect both parties
 - Understanding the standard forms of contracts in use

- 16.00** **HARDTALK on Construction Costs – why does it cost so much to build in Qatar?**
- Understanding and mitigating the drivers that are increasing price
 - Managing projects effectively to reduce cost
 - How to manage the draw on resources in the region due to a boom in mega project construction

- 16.30** **Round table discussion: Insurance and liability unknowns within Qatari law**
- *Discussing the legal and regulatory environment and comparing common application gaps with its implementation in practice, including company law, offset law and investment law*

- 17.00** **CLOSING REMARKS AND END OF CONFERENCE DAY 1**



19:00 to 21:00 MEED Qatar Leadership Award Ceremony and Gala Dinner :

The Qatar Leadership Award 2015 will be presented to the company which has made an outstanding contribution to the development of Qatar's economy, infrastructure, and the global oil industry and in particular, an exceptional recent project delivery performance in the Middle East. This will be presented during a gala dinner sponsored by IBQ.

Stream B: PROJECT MANAGEMENT AND PLANNING

- 15.30** **HARDTALK on Planning and Coordination of Projects: Optimising the in country coordination of mega projects and ensuring continuous improvement so that projects run smoothly**
- Ensuring the successful delivery of mega projects by improving planning and coordination between project entities
 - Critical information and timelines required by the market and general public to ensure efficient implementation of infrastructure projects
 - Encouraging a project management culture in Qatar to reduce overall costs and minimize delays

- 16.00** **Improving planning and project management in Qatar by facilitating procurement and delivery using the most effective strategies**
- **Supply chain & logistics challenges:** Identifying and overcoming supply chain challenges for Qatari's construction and megaprojects industry to ensure products and materials are available and on-time to avoid project delays
 - **Stakeholder collaboration challenges:** Ensuring the successful delivery of mega projects by improving coordination of entities and stakeholders
 - Compare and contrast of effective public megaproject procurement and delivery models
 - **Managing labour and materials resource & cost challenge**

- 16.30** **Round table discussion: Project management strategies to finalize projects on time**
- *Discussing how to minimise delayed project extra costs that result new ways to get faster access on materials and reduce hierarchy to speed the procedures*

- 17.00** **CLOSING REMARKS AND END OF CONFERENCE DAY 1**



08.30 Registration and morning coffee

09.00 Welcome address from the Conference Chairman
Edmund O'Sullivan, Chairman, MEED Events

HIGHLIGHTING CURRENT AND FUTURE PROJECTS IN QATAR

09.10 STATE OF THE PROJECTS MARKET

Qatar's new project trends: Key spenders, sector comparisons & investment forecasts explained

This session will provide a clear overview of Qatar's infrastructure & energy project sectors, real insight into emerging project trends, players and success factors and an in-depth understanding of the current and future projects market. MEED forecasts \$34bn of projects due to be awarded 2014 and an estimated \$30bn in 2015, renewing interest in many established companies.

Eduard James, Director of Projects Analysis, MEED Projects

09.30 **The New Doha International Airport (NDIA) Phase 2- Scope of the upcoming expansion, associated infrastructure and project award timescale**

- Learn about the scope of the remaining projects, procurement timelines, project priorities and budget
- Align your business planning with some of the most attractive projects on offer in Qatar airport expansion, monorail system and hospitality projects

10.00 **Latest briefing on the al Karaana Petrochemicals Project**

- Updates on the project, milestones, phases and determining the current commercial stages
- Detailing the procurement criteria for the contracts in order to fulfil requirements for the tendering documents
- Deriving value from cost-competitive products that will feed into the projects three process plants

Abdulhameed Al-Jaber, Commercial Manager Al Karaana Project, Shell Qatar

10.30 **Exclusive update from Qatar Rail: Achievements made in Qatar's mega rail network including long distance passenger rail, freight transport, metro systems and LRT**

- Construction phases and contractor/ third party opportunities for the Doha Metro Network, Lusail LRT and Education City light tram
- Detailing the Eastern Coast Railway project connecting Ras Laffan and Mesaieed City and upcoming contracts
- Discussing the timelines for Qatar's long distance rail network

11.00 **Solar desalination Case Study: Pioneering practical implementation of solar desalination in the GCC**

- Using steam solar power plant that produces Electric Power (EP) and use extracted steam from steam turbine to operate efficient low temperature multi effect desalting plant
- Producing EP that drive the most efficient Seawater Reverse Osmosis (SWRO) desalting system
- Using integrated solar combined gas/steam, turbine cycle to operate thermal or SWRO desalting system

Dr Mahmoud Ali Darwish, Principal Investigator, Qatar Environment and Energy Research Institute (QEERI)

11.30 **Networking break**

Project focus session

The Public Works Authority 'Ashghal' was established in 2004 to be responsible for the planning, design, procurement, construction, delivery, and asset management of all infrastructure projects and public buildings in Qatar. Ashghal's key responsibilities include governing the design, construction, and management of major projects including roads, drainage and buildings such as public buildings, schools and hospitals.

Hosted by:



12.00 **Progress updates on the construction of the Inner Doha Re-Sewerage Implementation Strategy (IDRIS) and major deep tunnel sewer network covering 113km**

- Contract awards for tunnelling and advanced sewage treatment works in 2014 and scheduled work scope up to 2019
- Associated third party opportunities for tunnelling works and pre-qualification requirements
- Current and upcoming commercial opportunities for the supply chain

Reserved for confirmed senior representative from Ashghal

12.30 **Qatar's Expressway Programme: Stages of development and contractor opportunities from the seven recently awarded contracts (\$2.8bn)**

- In-depth insight into stages of development and work schedule from Q3 2015 to Q1 2017 for the following:
- Road construction from west of the New Rayyan Roundabout to east of the Bani Hajer Roundabout
- Road construction from west of the Olympic Roundabout to west of the New Al Rayyan Roundabout
- Phase 1 of the New Orbital Highway, covering 45km of the 180km long highway
- Pre-qualification requirements and upcoming contracts
- Stakeholder engagement initiatives

Reserved for confirmed senior representative from Ashghal

13.00 **Panel discussion:**

This panel will include a number of contractors involved in the IDRIS and Expressway Programme project where they will get the opportunity to raise and discuss their challenges and share future projects opportunities

13.30 **Recent project update on the Mega reservoir project, one of the biggest strategic water projects in the region to provide 7 days of strategic water storage within its network system**

- The importance of providing 7 days of potable water storage in the new mega reservoirs and the existing and future secondary reservoirs by preserving the water quality as per Kahramaa and World Health Organization (WHO) standards
- Constructing five potable water mega reservoir sites and interconnecting the network of large diameter water pipelines. (Each reservoir site will ultimately comprise up to nine reservoirs, each of which will be the largest of their type in the world).
- Sharing future project opportunities

Eng. Ahmed Nasser Mubarak Al Naser, Director of Technical Affairs, Qatar General Electricity & Water Corporation KAHRAMAA

14.00 **NETWORKING LUNCH**

15.00 Recent updates on the Doha port expansion project to meet the demand of the upcoming upsurge in material

- Discussing the current congestion and limited transport connections through the city: How will Doha Cope with increased trade volumes in the coming 5-10 years
- On-going and planned port projects likely to dominate the ports including power generation, oil, gas, petrochemicals and transport infrastructure
- Private sector opportunities to improve logistics expansion
- Current upgrade and expansion plans to ensure what other ports viable for commercial use

Reserved for Senior representative from the Ministry of Transport

15.30 Panel discussion: Perspectives of top tier construction stakeholders: Introducing world-class procurement and delivery strategies to succeed in Qatar's projects market

- Identifying the critical challenges faced from initial stages of procurement to project delivery and lessons learnt
- Applying world-class procurement, project management and risk mitigation strategies to build resilient client-contractor partnerships
- Creating effective JVs in Qatar and understanding how international entities can work with local stakeholders to successfully deliver mega projects
- Overcoming barriers to developing successful mega projects

Ahmad Jassim Al Jolo, Chairman, Qatar Society of Engineers
Dr. Saleh Mubarak, Professor, Civil Engineering, Qatar University
Ahmed Nassar Al Kowsi, Logistics Director, Qatar Rail

REGULATIONS, PUBLIC PRIVATE PARTNERSHIPS (PPPS) AND JVS

16.00 How the upcoming and amended Commercial laws will positively impact your business

- Clarity on the free zone, foreign investment and sector co-developments laws
- Exploring the available Operational and Maintenance (O&M) joint venture (JV) opportunities in Qatar as an additional point of entry for foreign companies
- Assessing the benefit of creating JVs in O&M with new companies and how to successfully establish them

16.30 Engaging the private sector through Private Public Partnerships (PPPs) to diversify and facilitate projects in fast growing economies

- Understanding the benefits of PPPs and ease of application to the Qatari market
- Reviewing the current local laws that support PPPs
- Understanding the appetite for Qatari project owners to implement PPPs
- Discussing the best way to introduce the PPP concept into the Qatari market and how urgent the requirement is

Amer Alshamary, Economic Development Advisor - Minister Office Department, Ministry of Economy and Commerce

ENVIRONMENT AND SUSTAINABILITY

17.00 Retrofitting Doha: the need to ascribe a value to Carbon

- Reducing energy consumption and consequent CO2 emissions by means of envelope and mechanical systems overhaul
- Installing renewable energy systems and thus reduce CO2 emissions
- Ascribing a value to carbon and thus incentivizing the capital expenditure necessary to make reductions in energy demand and consequent CO2 reductions

Dr. Alex Amato, Director of Sustainability, Qatar Green Building Council

17.30 Sustainability project case study: Increasing the energy efficiency of existing power plants in Qatar through energy billing systems and operation optimisers

- Reducing the carbon footprint and increasing energy efficiency of existing power plants
- Maximising the productivity of existing power plants
- Methods to reduce the cost of power for the end user

18.00 CLOSING REMARKS AND END OF CONFERENCE DAY 2

HEAR FROM OUR PAST QATAR PROJECTS CONFERENCE ATTENDEES

"It is an attractive gathering to measure the yearly progress of Qatar's development and for networking"

Mohamed El Shabbagh, Lusail Consultants

"Qatar Projects conference helps in delivering all the current projects in Qatar to the world"

Sanjiv Tandon, Port Operations, Qatar Petroleum (QP)

"Very well organized with high quality content"

Dr. John Braund, Chief Executive Officer, Amscorp Capital Ltd.

"Enlightening and informative event"

Jamal Watfa, Regional Commercial Manager, Consolidated Contractors Company

"Very well organized with high quality content"

Dr. John Braund, Chief Executive Officer, Amscorp Capital Ltd.

"MEED Qatar Projects is an important event for SEIB. It is a construction industry spot that we monitor and do our best to benefit from. Your team were very supportive. Throughout the process from offer to delivery."

Elias Chedid, Chief Operating Officer, SEIB Insurance and Reinsurance Company



DEMONSTRATE YOUR COMPANY'S THOUGHT LEADERSHIP AND EXPERTISE

Whether you are a government entity looking to position yourself as a thought leader, a contractor who would like to promote your work, or an advisor advising key clients this is THE platform for you to influence the market at a very senior level with over 300 decision makers.

NETWORKING We will assist you in making contact with key senior decision makers, CEOs, Vice Presidents, Director Generals, Project Managers and many more at the 12th annual Qatar Projects Conference. We take our networking seriously that is why we have developed our agenda and networking breaks, lunches and exhibition areas to best facilitate informal business exchange and introductions.

WHY YOU SHOULD SPONSOR THE QATAR PROJECTS CONFERENCE

- OPPORTUNITY TO BRAND YOURSELF as a leading organisation in Qatar's multibillion dollar project market
- PROMOTE YOUR COMPANY and its capabilities to Qatar's most influential government and semi government bodies driving the market
- ESTABLISH NEW BUSINESS CONTACTS and schedule followup meetings
- LEARN ABOUT THE LATEST REGULATIONS and their impact on your business

With limited sponsorship and exhibition opportunities available contact Zarko Ackovik, Account Manager (Construction)
T: +971 (0)4 818 0341 M: +971 (0)50 554 2749 E: zarko.ackovik@meed.com

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QATAR'S BOOMING PROJECT MARKET (VALUED OVER US\$200BN) AT A GLANCE:

AL-KARAANA PETROCHEMICAL PACKAGE 2 a US\$6.4bn joint venture between QP and UK/Dutch Shell. The scope includes construction of a mix-feed cracker that will use ethane and propane. The scheme has been split into 2 separate EPC packages.

IDD EL-SHARGI NORTH DOME EXPANSION PHASE 5 (ISDN PHASE-5) BY QATAR PETROLEUM

The ISDN Phase-5 expansion project will cover digital oil field simulation EOR, additional production, water injection and water source wells and other packages. The project has US\$7.4bn worth of project prospects

GAS-TO-LIQUIDS PLANT: PHASE 2 BY ORYX GTL WORTH AN ESTIMATED US\$1.5BN, includes contraction of GTL trains

NORTH FIELD MONO ETHYLEN GLYCOL PIPELINE PROJECT BY RASGAS for the construction of a 185km-long mono ethylene glycol pipeline including well head platforms at North field. With this project on-going, there are further opportunities for regeneration

AL SEJEEL PETROCHEMICAL COMPLEX AROMATICS AND MIXED FEED FROM QP AND QAPCO worth US\$7.4bn

KAHRAMAA WATER SECURITY MEGA RESERVOIRS AND MESAIEED IWPP WORTH US\$2BN

QATAR INTEGRATED RAIL PROJECTS WORTH US\$35BN including the US\$15bn Doha Metro Project, and the same-sized mainline freight and passenger networks

DOHA, LUSAIL AND DUKHAN HIGHWAYS worth US\$20bn with 35 major contracts remaining

LOCAL ROADS AND DRAINAGE PROGRAMME worth US\$14.6bn including the upgrade of 400-600km of existing roads at an estimated cost of US\$8bn

NEW PORT PROJECT SCHEDULED TO BE COMPLETED BY 2016 VALUED AT US\$7BN - upcoming tenders include the infrastructure and buildings for the Port Administration & Government Offices, Port Marine Services Area and Coast Guard Terminal

IDRIS SCHEMES WORTH US\$2.5BN and future project opportunities to overhaul Doha's sewage infrastructure

SOCIAL INFRASTRUCTURE PROJECTS WORTH US\$9BN including healthcare projects worth US\$1.5bn and education projects worth US\$7.5bn (Qatar Education City)

REAL ESTATE SCHEMES WORTH US\$56.8BN INCLUDING Lusail City, Barwa City, Al Waab City mixed-use developments, Doha Festival City Phase 2 and other construction schemes

FIFA WORLD CUP 2022 STADIUMS WORTH US\$4BN with multiple contracts to be awarded from 2015 to 2019



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VENUE DETAILS

The St. Regis Doha,
Doha West Bay,
Qatar
T: +974 4446 0000
W: www.stregisdoha.com



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